

## Entry Level- Inside Sales

Highway and Heavy Parts is looking for a Sales Professional for our Headquarters in Coleman, MI. HHP is centrally located; less than 25 miles from Midland, Mt. Pleasant, Gladwin, and Clare. We specialize in diesel engine parts and need motivated individuals to help us reach our sales goals. Resume and cover letter required with application.

You would be perfect for inside sales if you enjoy working with people, have a friendly disposition, and find it rewarding to help customers get what they need. Our inside sales team serves a global client base so the right blend of patience and understanding will help you go far. Problem-solving, quick thinking, attention to detail, and organization are the foundations of our Company; and what keeps our customers coming back.

You will be among our top candidates if you excel at:

- Being persuasive and enthusiastic while speaking with customers
- Learning and retaining new concepts
- Following processes and troubleshooting issues
- Assessing information and offering the appropriate guidance
- Accomplishing sales goals with a desire to constantly improve
- Creative thinking and finding new and better ways to streamline processes
- Multitasking in a fast paced environment without sacrificing quality

The skills that will give you a competitive advantage at inside sales are:

- Computer Proficiency — Being able to learn new programs and commands quickly is essential as technology is ever-changing.
- Professionalism — Keeping a calm and courteous disposition is necessary to creating both a pleasant work environment and an excellent experience for our customers.
- Typing — In this fast-paced environment you'll need both hands working together efficiently.
- Adaptability — When we find a way to make your job easier, we want you on board to learn the new processes.
- Flexibility — When projects pop up, being able to prioritize is a must.

With a team-oriented atmosphere, career advancement, and financial growth opportunities; Highway and Heavy Parts offers an ideal work environment for someone who can understand and contribute to our work model. We are a small business that recognizes that our employees are critical to our success

Job Type: Full-time

Salary: \$30,000.00 to \$40,000.00 /year

Education:

- High school (Required)

Seasonal job:

- No